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MD SHAKIL HOSEN

| SALES EXECUTIVE | BBA (ACCOUNTING) | FMCG SALES | JUNIOR EXECUTIVE | INTERN ACCOUNTS

Jeshore, Bangladesh
Bagharpara – 7470

Objective

A results-driven Accounting graduate from National University with 1.3 years of experience in Sales & Marketing. Aspiring to build a career as a Sales & Marketing Executive or Junior Executive. Skilled in Sales, Customer Relationship Management, Market Development, Dealer & Retailer Management, Order Collection, and Sales Target Achievement.

Experience

AKIJ VENTURE GROUP (FMCG)ADL

Feb 2025 - Jan 2026

SALES OFFICER

LOCATION: Naryanganj, Sonargoan,

Achieved over 100% of monthly sales targets.

Expanded the customer base by adding new dealers and retailers.

Conducted daily market visits and competitor analysis.

Collected market feedback and prepared sales reports.

Education

National university, Gazipur, Bangladesh

Bachelor Business Administration (BBA) Accounting

2022 — CGPA 2.68 out of 4.00

Govt. Shahid Sirajuddin Hosain College. Jeshore,

HSC

2018 — GPA 3.00 out of 5.00

Simakhali school and College, Magura

SSC

2016 — GPA 3.11 out of 5.00

Skills

- Sales & Marketing
- Customer Relationship Management
- Market Development
- Dealer & Retailer Management
- Sales Target Achievement
- Order Collection & Processing
- Product Promotion & Merchandising
- Business Development
- Market Analysis & Competitor Monitoring
- Report Preparation & Documentation
- Problem Solving
- Microsoft Excel

Reference

Abdulla Hasan - Executive – Accounts Payable

Akij Venture Group
01846-774300

<i>Language</i>	Bangla – Native English – Good
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