



Eleas Ahamed

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DOB: 12 July 1994

Nationality: Bangladeshi

PROFILE

I want to be an effective member of a dynamic management sales distribution team to contribute the team's achievement, in the process of my experience and expertise, overcome challenging situations, established good corporate culture as well as productivity increase and effectively.

- I can work effectively in a busy environment and have demonstrated that I can think on my feet and maintain professionalism under pressure.
- I have strong numerical skills, accurate and fast data entry skills, and excellent attention to detail.

EDUCATION

BSc Physics, Govt. Titumir College

Passing Year : 2017

Result : CGPA- 2.67 (Out Of 4)

HSC Science, Govt. Bangla College

Passing Year : 2012

Result : GPA- 3.90 (Out Of 5)

SSC Science, Hazi Ashraf Ali High School

Passing Year : 2010

Result : GPA- 4.88 (Out Of 5)

WORK EXPERIENCE

Pran Rfl Group, Dhaka

Outlet Manager (August 2024 – Till Now)

Operational Leadership: Supervise daily operations to ensure smooth workflow, including opening/closing procedures, cleanliness, and maintenance.

Sales & Profitability: Drive revenue growth by meeting sales targets, developing marketing strategies, and managing expenses.

Team Management: Recruit, train, motivate, and schedule staff, ensuring excellent customer service and high employee morale.

Inventory & Stock Control: Monitor stock levels, handle ordering and receiving, and conduct inventory counts to prevent shortages.

Customer Service: Handle customer inquiries, complaints, and requests to ensure a positive shopping or dining experience.

Baatighar Publications, Dhaka

Asst. Manager, Sales & Distribution (May 2023 – July 2024)

Project Management: Managing the production schedule, including planning, editing, design, layout, and final distribution of publications.

Editorial Leadership: Assigning tasks to writers and editors, and reviewing content to ensure it meets quality standards.

Coordination and Communication: Acting as the central point of contact between authors, staff, designers, and marketing teams.

Digital and Print Production: Producing and outputting print-ready PDFs and digital files (e-books, web content) using software like InDesign and Illustrator.

Strategy and Quality Control: Developing content strategies, maintaining brand consistency, and ensuring content is accurate and engaging.

Bengal Foundation, Dhaka

Senior Executive, Sales & Distribution (November 2019 – April 2023)

Sales Target Achievement: Driving sales volume within a designated territory or market segment.

Client Management: Acquiring new clients, managing existing accounts, and providing post-sale support.

Market Analysis & Reporting: Monitoring competitor activities, pricing, and creating sales performance reports.

Inventory Control: Monitoring stock levels to meet demand without over stocking.

Dhaka Ice Cream Ltd,(Polar),Dhaka

Executive, Sales & Distribution (October 2016 – February 2019)

Manages product supply, expands dealer networks, and drives revenue through client acquisition and logistics coordination.

SKILLS

Public speaking: I have been required to speak at numerous celebrity events that I have managed, including opening the event, introducing attendees to the cause with a view to boosting support and donations, introducing celebs and closing the event.

Communication and interpersonal skills: Having managed numerous events which involve bringing people on board and coordinating many different stakeholders, my communication and interpersonal skills are excellent.

Teamwork: My roles have required me to bring large numbers of people together and coordinate them to ensure a successful event, which has given me experience both working with and managing the teams involved.

Presentation: To bring on board celebrities and donors I have been frequently required to deliver presentations to groups of people and my presentations have been effective in achieving this goal.

HOBBIES AND INTERESTS

- Reading
- Listening to Music
- Playing Cricket,
- Cycling
- Travelling

REFERENCES

Shimul Zaman
Civil Engineer, Shakti Foundation
+8801776-627058

Md.Feroz Ahmed
Field Officer, Soil Resources Development Institute
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I do here by declare that the above information is true and correct to the best of my knowledge.

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EleasAhamed