



Md. Sabuj Howlader

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Profile

Date of Birth

January 1, 1997

Father's Name

Md. Dulal Howlader

Mother's Name

Shahanaz Parvin

Religion

Islam

Nationality

Bangladeshi

Blood Group

B(+) ve.

Marital Status

Single.

- Master's of Business Administration (Major in Management)
- Strong operative knowledge about ERP Tally, MS Excel & Word
- Strong team leader, with natural mentoring capabilities
- Ability to anticipate issues and respond quickly, flexibly and creatively to solve problems and address commercial market challenges

Work History

10th May 2021 - 10th October 2022

1. Territory Sales Manager (TSM). Pran RFL Group

- Responsible for implementing sales forecasts & strategies.
- Assisting supervisor as well as co-working with SR.
- Materializing sales target in a particular area.
- Ensuring promotional activities executed accordingly.
- Monitoring competitor's activities & reporting accordingly
- Making DO and monitoring deal to ensure product delivery
- Analyzing distribution channel viability & distribution opportunities.
- Ensuring product availability and visibility.

5th March 2023 - 11th May 2024

2. Zonal Officer, International Distribution Company (PVT) LTD

- Planning and executing daily route wise coverage and sales activity.
- Organize and coordinate sales representatives' schedules.
- Recruit, hire, and train new sales representatives.
- Maintaining, improving and growing potential leads from business.
- Receive and report on all sales leads.
- Track weekly, monthly, and quarterly performance and sales metrics.
- Answer potential customer questions and follow-up call questions.
- Assist sales representatives and team to meet and exceed goals.
- Meet all sales quotas and goals.

Educational Attainment

Master's of Business Administration (**MAJOR IN MANAGEMENT**)

PassingYear : 2018

GPA : 2.77

University :National University(Govt B.M. College, Barisal

Bachelor of Business Administration(**MAJOR IN MANAGEMENT**)

PassingYear : 2017

GPA : 2.87

University :National University(Govt B.M. College, Barisal

Higher Secondary School Certificate(**BUSINESS STUDIES**)

PassingYear : 2013

GPA : 5.00

College :Govt Commercial College, Dhaka

Secondary School Certificate (**BUSINESS STUDIES**)

PassingYear : 2011

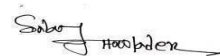
GPA : 3.81

College :Collegiate High School, Barisal

Skills

- I am skilled in MicrosoftWord, SpreadsheetAnalysis and MS Excel, Photoshop, Illustrator and also ERP Tally.
- Iam efficientin Branding,Marketing,Selling,Client Service, Customer Service.

I,Md.Sabuj Howlader,here by declare that the information contained here in is true and correct to the best of my knowledge and belief.



Md.SabujHowlader