



NIBIR HOSSAIN

ABOUT ME

I am a self-motivated, hardworking, and responsible individual with practical experience in sales, distribution management, and customer relationship handling. I possess strong communication and organizational skills with the ability to work effectively under pressure and achieve business targets successfully. I am eager to build a long-term career in a professional environment where I can utilize my skills, gain new experiences, and contribute positively to organizational growth.

EDUCATION

Master's (1st Part)

Institute: Govt. Nazimuddin College & University, Madaripur
Department: Political Science
Passing Year: 2019

Bachelor of Social Science (BSS)

Institute: Govt. Nazimuddin College, Madaripur
Board: National University
Result: 2.68 out of 4.00
Passing Year: 2018

Higher Secondary Certificate (HSC)

Institute: Charmugria College, Madaripur
Group: Business Studies
Board: Dhaka
GPA: 2.00 out of 5.00
Passing Year: 2015

Secondary School Certificate (SSC)

Institute: Charmugria Merchants High School
Group: Business Studies
Board: Dhaka
GPA: 2.19 out of 5.00
Passing Year: 2012



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Ghatmajhi, Madaripur Sadar, Madaripur

EXPERIENCE

Distributor Sales Officer (DSO)

Company: Nagad Ltd.

Distributor: M/S. Rayat International, Madaripur

Authorized Distributor – Nagad Limited

Duration: 2023 – Present

- Maintain strong relationships with retailers and agents.
- Achieve monthly sales targets and business objectives.
- Monitor market activities and competitor performance.
- Ensure proper distribution and availability of services.
- Support customer service and resolve client issues effectively.
- Prepare daily sales reports and market feedback.



Sales Representative (S.R.)

Company: PRAN-RFL Group

Group/Brand: Divino

Duration: 2019 – 2022

- Promote and sell products to retailers and customers.
- Build and maintain positive customer relationships.
- Monitor stock availability and market demand.
- Achieve assigned sales targets regularly.
- Collect market information and competitor updates.
- Prepare sales reports and coordinate with supervisors.

TRAINING & COURSES



Basic English Spoken Course

Institute: Cambridge English Center

Duration: 3 Months

Year: 2018



Basic Computer Application

Institute: Advance IT

Duration: 9 Months

Year of Passing: 2022

COMPUTER SKILLS

- Microsoft Word
- Microsoft Excel
- Microsoft PowerPoint
- Internet Browsing
- Email communication

KEY SKILLS

- Sales & Marketing Management
- Customer Relationship Management (CRM)
- Distribution & Retail Management
- Communication & Negotiation Skills
- Teamwork & Leadership
- Time Management
- Problem-Solving Ability
- Organizational & Planning Skills
- Market Analysis & Reporting
- Ability to Work Under Pressure

REFERENCES

Md. Jakir Hossain

Manager, M/S. Rayat International
Authorized Distributor of Nagad Ltd.
Manager, Tazrian Distribution
Authorized Distributor of Banglalink Digital
Communications Ltd.
Business Development Manager (BDM)
Bacchu Bhuiyan Group
Bhuiyan Community Centre (2nd Floor),
Badamtola, Madaripur Sadar, Madaripur
Phone: +8801933332228
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Dabir Hossain

Manager
International Maritime Training Academy
15/1 Green Road, Dhaka-1205
Phone: 01716274583
Email: hossaindabir69@yahoo.com
Relation: Relative

EXTRA-CURRICULAR

- Active participation in social and cultural programs.
- Experienced in team leadership and coordination activities.
- Captain of the college cricket team.
- Served as Class Representative (CR) during secondary school.
- Skilled in organizing events and teamwork management.
- Interested in voluntary social service activities.

PERSONAL DETAILS

- Father's Name: Abdul Haque Fakir
- Mother's Name: Jaheda Begum
- Date of Birth: 10 January 1995
- Gender: Male
- Marital Status: Unmarried
- Religion: Islam
- Blood Group: O Positive (O+)
- Nationality: Bangladeshi
- National ID No.: 1026098853
- Permanent Address: Vill: Ghatmajhi, P.O: Ghatmajhi, P.S:
Madaripur Sadar, Dist: Madaripur

DECLARATION

I hereby declare that all the information provided in this curriculum vitae is true and correct to the best of my knowledge and belief. I understand that any false or misleading information may lead to disqualification from employment.

Nibin
SIGNATURE