



RESUME OF RIAZUL ISLAM

Taritory sales officer

Career Objective

To work as a Sales & marketing professional & ensure growth & functional excellence and possess an Honorable career with continuous added responsibility in a dynamic Organization.



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rraj894@gmail.com



shyela manjil,197/c,
kuratali,kuril,vatara,Dhaka.

LANGUAGE

- English
- Bangla
- Hindi (basic)

MY SKILLS

- Sales & Marketing.
- Able to work under pressure.
- Able to Make Friends quickly.
- Able to take charge and lead group.
- Office application programming & ExCel

REFERENCE

MD Elias Mia,Lecturer-Secretarial Science,
Dr. Rustam Ali Farazi College,
Sonakhali,Mathbaria,Pirojpur.
Contract number- 01812974809

EXPERIENCE



Taritory sales officer

Akij Food & Beverage LTD. (Dairy) 2022-Till Now

- Attending the duty to distributor point at before 7.00 am with tour plan.Confirm the attendance of sales officer.Confirm timely product delivery to the distributor point.
- Morning meeting with Sales Officer.Evening meeting with SO, Collection of daily demand after evening meeting.
- Achievement of sales target Daily, Weekly and Monthly.



Taritory sales officer

United Group (ULOL) 2020-2022

- Supervise daily sales & trade marketing activities.
- Enhance and maintain excellent trade relations with different traders and customers.
- Forecast market demand and achieve sales targets.
- Analyzing sales data & generating & submitting different business intelligence report to management.



Sales Representative.

Pran RFL Group.(2017-2020)

Calling potential customers to explain company products and encourage purchases. Answering customers questions and escalating complex issues to the relevant departments as needed. Developing indepth knowledge of company products.

EDUCATION



Masters of social science (M.S.S.)

B.M. Collage,Barishal,2017.(CGPA-3.02 out of 4.00)



Bachelor of social science (B.S.S.)

B.M. Collage,Barishal,2016.(CGPA-2.81 out of 4.00)



H.S.C.

Barishal Education Board with GPA 4.50 out of 5.00.



S.S.C.

Barishal Education Board with GPA 5.00 out of 5.00.



Technical Skill

Certification in national skill standard basic(360Hrs) 6 months course examination in office application programming with GPA 5.00 out of 5.00