

CONTACT

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ADDRESS

Present: House: 109/A, East
Rayerbazar, Road: 15 (Old),
Dhanmondi, Dhaka.

Permanent: Vill: Tentulia, Post:
Golabari, Thana: Puthia, Dist:
Rajshahi.

TECHNICAL SKILLS

- ✓ MS Word (Advanced)
- ✓ MS Excel (Reporting)
- ✓ Database Management
- ✓ Scientific Promotion
- ✓ Market Intelligence

CORE COMPETENCIES

- ✓ Professional Selling
- ✓ Territory Planning
- ✓ Strategic Thinking
- ✓ CRM Management

MD. FARIDUL ISLAM

Medical Information Executive



SUMMARY

Results-driven pharmaceutical professional with over 2 years of experience at ACI Limited. Expert in scientific product promotion, territory management, and building high-value professional relationships with healthcare specialists.

EXPERIENCE

Medical Information Executive

ACI Pharma (ACI Limited) | Feb 2024– Present

- Deliver scientific presentations to specialists to enhance brand adoption.
- Analyze territory market trends and competitor activities for strategic planning.
- Organize medical seminars and meetings to foster brand loyalty.
- Exceed sales targets through effective territory management.
- Maintain strong rapport with chemists and distribution networks.
- Conduct regular product training for retail staff to ensure proper scientific messaging.
- Monitor and report on supply chain efficiency to ensure zero-stock situations in the assigned territory.
- Collect and analyze customer feedback to improve marketing strategies and brand positioning.

PERSONAL INFO

DOB: Jan 17, 1998
Status: Married
Blood: B+ (Pos)
NID: 7804572480
Religion: Islam

TRAINING

Computer Applications
6-month course in MS Office and Database.

EDUCATION

Degree	Institute	Year	Result
Masters	National University	2023	Appeared
B.S.S (Hon)	N. S. Govt. College	2021	3.06/4.00
H.S.C	Panchamaria College	2016	4.00/5.00
S.S.C	Tetulia High School	2014	4.25/5.00

REFERENCES

Md Rubel Mia
Field Management Executive, ACI Limited | 01705817349
Address: Dhanmondi, Dhaka.

Khandaker Bipasha
Account Officer, Naboti Industries (Pvt.) | 01516724376
Address: Boro Vita, Natore Sadar (6400)

Nazmul Haque
MPO, Beacon Pharmaceutical | 01787332932
Address: Mollapara, Puthia (6260)

INTERESTS

- Professional Football
- Technology & AI
- Traditional Cooking
- Traveling
- Research & Journals

I hereby declare that all provided information is true to the best of my knowledge.