

SAIFUL ISLAM

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Career Objective:

To serve in an organization where I get the suitable and difficult environment to utilize my gathered knowledge as well as my experience to work in a team and enjoy working to meet the challenge of competitive working area.

Career Summary:

Searching for a desirable opportunity with which I will have the scope in utilizing my skill and potentiality to do something innovative for the benefit of mankind and the society as well and from which I will be able to enhance my knowledge and efficiency

Special Qualification:

Maintain excellent communication skills that resulted in effective mobilization Strong ability in logistical activates Effective Team Player: Self motivated and also able to work in group Result oriented & effective planner Energetic, sincere person

Employment History:

Total Year of Experience: 5.4 yrs

1. Executive Marketing Officer (1.4 yrs)

(9 Jan 2024 - Continuing)

Evercare Hospital Chattogram Undar Acro Helth Ltd

Area of Expertise:

Good comunication skill (0.1 yr)

Duties/Responsibilities:

The Health Marketing Department at Transforming Healthcare plays a pivotal role in communicating the organization's mission to improve healthcare delivery and elevate patient outcomes. By developing and executing targeted marketing strategies, the team ensures that healthcare services, programs, and new initiatives reach the right audiences effectively. They focus on creating a strong, trustworthy brand identity that resonates with patients, healthcare providers, and the broader community, emphasizing the importance of accessible, quality care.

A key aspect of their work involves engaging and educating patients through outreach programs, guiding them in making informed health decisions, whether it's preventive care, wellness options, or specialized treatments. Leveraging digital marketing tools

such as social media, email, and web content, the department reaches a broad audience while carefully monitoring campaign effectiveness through data analytics, refining efforts based on real-time feedback.

Additionally, the Health Marketing Department serves as the communication bridge between stakeholders, fostering connections between healthcare providers, patients, and industry partners. Their market research team continually analyzes industry trends, competitor strategies, and patient needs to ensure that all efforts align with the evolving landscape of healthcare, helping the organization stay ahead in a competitive environment.

2. Direct Sales Associate (1 yr)

(1 Jun 2023 - 31 May 2024)

IFIC Bank PLC

Area of Expertise:

Banks & Financial (0.9 yr)

Duties/Responsibilities:

A Direct Sales Associate in the Sales Department at IFIC Bank PLC plays an essential role in driving the bank's growth by actively promoting and selling financial products and services directly to clients. They engage with potential customers through various channels, such as in-person meetings, phone calls, and on-site visits, to understand clients' needs and offer tailored solutions. This role requires strong knowledge of the bank's offerings, from savings accounts and personal loans to credit products, ensuring each solution aligns with the customer's financial goals.

The Direct Sales Associate is also responsible for meeting monthly and quarterly sales targets, requiring excellent interpersonal and negotiation skills. They build and maintain a portfolio of clients, providing ongoing support and establishing long-term relationships to encourage repeat business and referrals. Additionally, they keep accurate records of all customer interactions and transactions, using this information to forecast future sales and improve customer experience. In doing so, Direct Sales Associates contribute significantly to IFIC Bank's customer acquisition strategy and brand reputation in the market.

3. Field Supervisor (3 yrs)

(2 Jan 2019 - 31 Dec 2021)

RTM International

Area of Expertise:

Good communication skill (2.9 yrs)

Duties/Responsibilities:

A Field Supervisor at RTM International oversees and supports field operations to ensure the successful implementation of programs and projects, particularly in areas of health, education, and social development. Their responsibilities include managing and coordinating field staff, monitoring project progress, and ensuring that all activities align with organizational standards and objectives.

In this role, the Field Supervisor conducts regular field visits to assess ongoing activities, providing guidance and support to field teams to address any challenges or issues that arise. They are responsible for collecting data, preparing reports, and submitting updates to project managers and stakeholders, ensuring transparency and accountability in all project phases. The role also involves training and mentoring field staff to improve performance, adherence to protocols, and effective engagement with community members.

Additionally, the Field Supervisor is tasked with maintaining strong relationships with local communities and stakeholders to promote collaboration and community involvement. By ensuring compliance with policies and reporting any irregularities, the Field Supervisor plays a crucial role in upholding RTM International's mission to deliver impactful, quality services in the field.

4. Clinic Nurse (0.4 yr)

(1 Feb 2018 - 1 Jun 2018)

Medecins Sans Frontiers-Holland

Area of Expertise:

Good communication skills (0.3 yr)

Duties/Responsibilities:

A Clinic Nurse in the Médecins Sans Frontières (MSF) Holland Clinic Department provides high-quality, compassionate care to patients, supporting MSF's mission of delivering essential healthcare in crisis-affected and underserved areas. The Clinic Nurse plays a crucial role in assessing, planning, and implementing patient care in line with MSF's medical protocols and standards.

In this role, the nurse conducts patient assessments, gathers medical histories, and administers treatments such as medications, wound care, and vaccinations. They work collaboratively with a team of doctors, nurses, and other healthcare professionals, ensuring seamless communication to deliver comprehensive patient care. A critical part of their responsibilities involves monitoring patient progress, recognizing signs of complications, and responding swiftly to emergencies as needed.

The Clinic Nurse also provides health education and guidance to patients and their families, empowering them to take an active role in their health and well-being. In high-demand situations, they may assist in triage, prioritizing patients based on the urgency of their conditions. Additionally, they are responsible for maintaining accurate patient records, documenting care given, and ensuring compliance with infection control practices to safeguard both patients and staff.

In fulfilling these responsibilities, the Clinic Nurse not only supports individual patient health but also contributes to the overall success of MSF's mission in providing critical healthcare to those in need.

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration
Bachelor of Arts	Social Science	Cox's Bazar Govt	CGPA:2.55	2018	2015-2016

(BA)		College	out of 4		
Diploma in Nursing	Physiotherapy	Chandraghona nursing institute, Chandraghona, Rangamati	First Division	2019	3
Alim (Madrasah)	Science	Rajapalong M.U Fazil Degree Madrasah	CGPA:3.43 out of 5	2015	2013-2014
Dakhil (Madrasah)	science	Rajapalong M.U Fazil Madrasah, Cox's Bazar.	CGPA:4.18 out of 5	2013	2011-2012

Training Summary:

Training Title	Topic	Institute	Country	Location	Year	Duration
Entrepreneurship Development Programme	Small & Cottage Industries Corporation	Bangladesh Small & Cottage Industries Corporation (BSCIC)	Bangladesh	Coxs Bazar	2025	5 Days
The Cyclone Preparedness Problem	CPP (The Cyclone Preparedness Program)	BRAC	Bangladesh	Thaingkhali, Ukhiya, Cox's Bazar	2023	3 days
COVID-19 Vaccination	Vaccination Program	World Health Organization	Bangladesh	Ukhiya, Cox's Bazar	2021	3 days
Local Medical Assistant & Family Planning (LMAF)	Polly Doctors Course	Association For Local Health & Mass Welfare Service	Bangladesh	Coxs Bazar	2016	6 months
Computer Office Application	Computer And ICT Course	Cox's Bazar	Bangladesh	Cox's Bazar	2014	6 Months

Professional Qualification:

Certification	Institute	Location	From	To
Emergency response project MSF HOLLEND Bangladesh	Medecins Sans Frontiers Holland Bangladesh	Ukhiya Cox s bazar	February 1, 2018	June 1, 2018

Career and Application Information:

Looking For	: Mid Level Job
Available For	: Full Time
Present Salary	: Tk. 25000
Expected Salary	: Tk. 30000
Preferred Job Category	: Marketing/Sales, Healthcare/Medical, NGO/Development, Imam/ Khatib/ Muezzin, Nurse, Other Special Skilled Jobs
Preferred District	: Bandarban, Chattogram, Cox's Bazar, Khagrachhari
Preferred Organization Types	: Banks, Telecommunication, NGO, Hospital, Hotel, Airline, Direct Selling/Marketing Service Company, Clinic, Credit Rating Agency, Micro-Credit, School, Madrasa

Skill:

Fields of Skill
• Good communication skill • Community Development • Advertising • Product knowledge

Language Proficiency:

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	High	High	Medium
Arabec	High	High	High

Personal Details :

Father's Name : Sayed Noor
 Mother's Name : Machuda Khatun
 Date of Birth : 10 Oct 2000
 Gender : Male
 Marital Status : Married
 Nationality : Bangladeshi
 Religion : Islam
 Permanent Address : West Shikdarbill ukhiya shodor station Cox s bazar, Ukhia, Ukhia, Cox's Bazar 4750
 Current Location : Cox's Bazar
 Blood Group : AB+

Reference (s):

	<u>Reference: 01</u>	<u>Reference: 02</u>
Name :	Humanist Monwarul Islam Chy Mukul	M. Osman Gani
Organization :	Bangladesh Heumen Right Commission _BHRC	Ministry of Health & Family Welfare
Designation :	President	P A To Civil Surgeon
Address :	Cox s bazar North Ragional Branch	Cox`s Bazar, Bangladesh
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Primary Mobile No :	01819640300	01554315660
Relation :	Professional	Professional