

RESUME OF JIBON KRISHNO DAS

 Village: Dhulijura, Post Office: Panchgaon (3240), Rajnagar, Moulvibazar.
 01785825880  jibonkrishnod@gmail.com



CAREER OBJECTIVE

Highly motivated and resilient BBS graduate with a strong background in field sales, customer relationship management, and target-driven operations. Seeking a position as a Microfinance Officer (MFO) at Shakti Foundation to leverage my field experience, interpersonal communication, and basic financial management skills to contribute effectively to rural development and credit operations.

WORK EXPERIENCE

Sales Representative (SR)

Ena Food and Beverage Ltd. (Rajnagar Territory)

Duration: 06/2025 – Present

Key Responsibilities:

- Managed daily field operations, conducted extensive market visits, and established strong relationships with retail shopkeepers and local dealers.
- Achieved monthly and daily sales and recovery targets under competitive market pressure.
- Handled daily cash collections from retailers, maintained accurate transaction records, and ensured timely deposits to the dealer/company.
- Resolved customer grievances and payment delays through effective negotiation and patience in the field.

EDUCATION

Bachelor of Business Studies (BBS Pass)

National University | Passing Year: 2021 |
Result: CGPA 2.64

Higher Secondary Certificate (HSC)

Business Studies | Sylhet Board | Passing Year:
2016 | Result: GPA 2.50

Secondary School Certificate (SSC)

Humanities | Sylhet Board | Passing Year: 2014
| Result: GPA 3.63

KEY SKILLS

- **Field Hardness:** Capable of working extended hours in diverse weather conditions across rural and semi-urban areas.
 - **Customer Management:** Strong interpersonal skills to build trust, handle difficult customers, and resolve payment conflicts.
 - **Financial Numeracy:** Skilled in basic bookkeeping, percentage calculations, interest rates, and daily cash reconciliation.
 - **Problem-Solving & Stress Tolerance:** Proven ability to work calmly and efficiently under strict organizational targets and pressure.
 - **Computer Literacy:** Proficient in MS Word, MS Excel, and operating mobile-based data entry applications.
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PERSONAL INFORMATION

- **Father's Name** : Jogomuhon Das
 - **Mother's Name** : Diba Rani Das
 - **Date of Birth** : November 12, 1999
 - **Gender** : Male
 - **Marital Status** : Unmarried
 - **Religion** : Hinduism
 - **Nationality** : Bangladeshi
 - **National ID No** : 6905205958
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LANGUAGE SKILLS

- **Bangla:** Native proficiency (Excellent in local Sylheti dialect for effective field communication).
 - **English:** Intermediate proficiency (Basic reading, writing, and formal communication).
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REFERENCES

- **Md. Jahangir Alam**
Ward Member
Dhulijura, Rajnagar, Moulvibazar
Mobile: 01712-541190
- **Bimal Das**
Prominent Businessman
Dhulijura, Rajnagar, Moulvibazar
Mobile: 01772-000341

Signature

