

MD. ABU HANIF

Present Address: Mamo Villa, Khaledabad Colony, 14 No.Ward, Barishal city corporation, Barishal Sadar Barishal. Permanent Address : Village & post office : Hanua (8283), Upazila : Bakerganj, District : Barishal
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Objective

To obtain a suitable job position in a reputed organization where nice working environment & decision making opportunities will enable me to contribute my best afford for the organization & attaining higher career building opportunities may be assure.

Experience

Medical information Associate & order taking

1st October 2020 - Present

Pharma solutions Bangladesh Ltd. Under Novartis Bangladesh Ltd

Key Responsibilities:

- Promote and sell pharmaceutical products to doctors, hospitals, clinics, and pharmacies in the assigned territory.
- Build and maintain strong relationships with healthcare professionals to increase product prescription and sales.
- Achieve sales targets and expand market share in the assigned territory.

CREDIT OFFICER PROGOTI PROGRAMME

3rd March 2019 - 30 September 2019

BRAC

Key Responsibilities:

- Manage and disburse microloans to women entrepreneurs and small business owners, ensuring timely and efficient delivery of financial services.
- Conduct field visits to assess creditworthiness, monitor loan utilization, and provide guidance to clients on business development and financial management.
- Build and maintain strong relationships with clients, ensuring high repayment rates and customer satisfaction.

Education

Course / Degree	School / University	Grade / Score	Year
Master's of Social science (MSS) in political science	Govt. B M College, Barishal	3.14 (out of 4.00)	2014
Bachelor of social science (BSS) Hon's in political science	Govt. B M College, Barishal	2.84 (out of 4.00)	2013
Higher Secondary Certificate (HSC /ALIM)	JHALAKATHI N.S KAMIL MADRASAH	4.42 (out of 5.00)	2009
Secondary School Certificate (SSC/DAKHIL)	DHOLA RIAZ UDDIN EIDEAL ISLAMIA DAKHIL MADRASAH	4.92 (out of 5.00)	2007

Skills

- Knowledge of pharmaceutical products and market trends. - Strong networking and relationship-building skills. - Strategic planning and execution. - Ability to work in a fast-paced environment.

- Microfinance and credit management. - Client relationship management. - Financial literacy and business development.

Model office management & computer application -MS Word, MS Excel, MS Power point & INTERNET Browsing

Interests

Travelling

Activities

Volunteer, monthly gathering of time inflicted survivors.

Farming Activities.

Languages

Fluent in for basis skills (reading, writing, listening & speaking) in Bangla & English.

Personal Details

Date of Birth	01/09/1992
Marital Status	Married
Nationality	Bangladeshi
Religion	Islam
Gender	Male
Driving Licence	Having a validity driving licences
Place	Barishal



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