

ikbal Hossen



📞 8801705560457 ✉️ mdikbal.hossen97@gmail.com

📍 College Avenue Road no 12 Aychia Monjil Barishal

■ Career Summary

Experienced printing and packaging manager overseeing production, quality, inventory, cost control and leading teams to meet targets.

■ Work Experience

Area Sales Manager

Apr 26 - Present

Kanshban Business Point

- Find new dealers and depots and associate them with your company.
- Work to meet sales goals in the region.
- Introduce and promote products to dealers.
- Collect customer and competitor information by visiting the market.
- Update management with weekly and monthly reports.

Area Sales Manager

Jul 25 - Apr 26

SUPTA INDUSTRIES LIMITED

- Planning and directing the team to meet sales targets.
- Training and monitoring field sales representatives.
- Finding and building relationships with new retailers and distributors.
- Identify sales opportunities and problems in the market.
- Collecting sales data and reporting monthly.

General Manager

May 23 - Present

Lucky Stationery Co:

- Taking care of the work of making notebooks and pens from paper printing.
- Allocation of work and training of employees.
- Reducing defects by checking product quality.
- Ensuring maintenance of machines and supply of raw materials.
- Keeping track of stock and sales by coordinating orders.

Executive

Jan 15 - Jun 25

MEP-GROUP

- Operated and managed printing and packaging lines for products and raw materials.
- Made corrugated boxes, inner boxes, and master cartons to match specs.
- Prepared simple cost estimates and job sheets for packaging orders.
- Maintained inventory and updated daily stock records in the ERP.
- Performed quality checks and coordinated with maintenance and suppliers.

Sales Executive

Jan 12 - Dec 15

APPLE & FREEVAS LIMITED

- Collecting orders of electrical products by visiting shops and customers regularly.
- Show the product and explain its use and benefits in simple language.
- Working towards sales targets and submitting daily/weekly mini reports.
- Coordinate orders and deliveries and maintain necessary records. Listening and solving customer problems quickly and maintaining long-term relationships.

- Bought and supplied rods, cement, bricks, sand and stones.
- Arranged transport and checked deliveries for quantity and quality.
- Hired and supervised workers and assigned daily tasks.
- Prepared daily and monthly wage records and paid workers on time.
- Kept office files, tracked expenses, managed inventory and reported problems.

- Receive and inspect incoming yarn, zippers, labels, buttons and fabrics.
- Store and organize items by type, size and care label for easy access.
- Update and maintain clear inventory records and stock levels.
- Issue materials to production and record material usage.
- Keep the store clean and safe and protect goods from damage.

■ Educational History

■ Course & Certificate

- Computer Application
TTC. Barishal
- Other
MEP-GROUP

■ Skills & Expertise

Interpersonal Skill

Teamwork

Problem-solving

Creativity

Leadership

Technical Skill

Production

line

supervision

Inventory

Management

Quality

control and

assurance

■ Extra Curricular Activities

Social Science Teacher

Jan 13 - Dec 14

Shere-e-Bangla Girls' School Barisal

- I used to send lesson plans for social science.
- Explained the subject in simple language with examples and materials.
- Conducted activities and discussions to increase student participation.
- I used to conduct tests and regular evaluations and record the results.
- I used to communicate and meet with parents and fellow teachers.

Social Science Teacher

Feb 07 - Dec 08

Shuktagar Mahmudia Dakhil Madrasa

- Teaching social science lesson plans.
- Explain the subject in simple language to the students.
- Assessment through student work and tests.
- Maintaining classroom discipline and teaching ethics.
- Communicate with parents and peers and participate in school activities.

■ Hobbies & Interest

Drawing/Painting

Photography

Traveling

■ Language

English	●	●	●	●	●
Hindi	●	●	●	●	●
Chinese	●	●	●	●	●
Bengali	●	●	●	●	●

■ Reference

Md. Shamim Alam

Deputy Manager

Phone: 01777794262

Email: ~shamim alom@yoh.com

Asmo Ara

Director (Operations)

Phone: 01714739693

Email: asmo.ara2023@gmail.com