

AZIMUL ISLAM

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Block:C. Bishow Bank Calony. Kornelhat, Akbar Shah,
Chattogram.

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Career Objective:

To work in a dynamic & Challenging environment in the banking or corporate sector that fosters professional growth, Utilizes my sales & Marketing expertise, And having 14+Years experience in Sales& Marketing with Reputed Company in Automobile Industry.

Career Summary:

Result driven Sales& Marketing professional with over 14 years of experience in field sales, Marketing, Recovery, Customer relationship management, Market development &Product promotion in the Reputed Company in Automobile industry. Proven ability to drive revenue growth, Improve client satisfaction, building customer loyalty.

Special Qualification:

#Strong analytical and leader ship skills #Good command in presentation #work well under pleasure as part of team #polite respectful, And courteous manners
#Responsible, Efficient,And Flexible #Talented in problem solving office system design

Employment History:

Total Year of Experience :14.6 Year(s)

1. Senior Executive. (July 9, 2023 - Continuing)

IFAD AUTOS PLC.

Company Location :IFAD TOWER, TAJGONJ. DHAKA.

Area: Chattogram

Department: SALES & MARKETING.

Duties/Responsibilities:

- *Every day collect new customer & add DCR Reports. * Every day Morning & Evening Report.* Find customer needs and develop relationship
- * Follow up to Industry competitors sales price, package & Promotional activities
- *Network development, Digital Community & Influencers Marketing

2. Senior Officer. (March 12, 2023 - July 8, 2023)

Performance Motors Ltd.

Company Location :HR Bhabon,26/1,Kakrail.Dhaka-1000.

Area:Manikgonj

Department: Sales, Marketing & Collection

Duties/Responsibilities:

- #Conducted regular field visit, Client meeting & promotional events and service campaign
- # Every day Morning & Evening Report.
- # Follow up to Industry competitors sales price, package & Promotional activities

3. Senior Officer. (September 1, 2021 - March 9, 2023)

METAL MOTORS LTD.

Company Location :17 NORTH,PBL Tower, Gulshan -02,DHAKA.

Area: NARSINGDI,KISHOREGANG& BRAHMANBARIA.

Department: Sales, Marketing &Collection.

Duties/Responsibilities:

- *Lead sales and marketing operations for commercial Vehicle
- * Operating Dealer& Channel partner network management
- *Designing and Executing different types of Marketing promotional activities

4. (Senior Officer. (November 20, 2011 - August 31, 2021)

NITOL MOTORS LTD.

Company Location :Nitol Centre ,71 Mohakhali C/A,Dhaka-1212.

Area: Kishoreganj & Narsingdi

Department: Sales, Marketing &Collection.

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration
Executive Master of Business Administration (EMBA)	Marketing	Royal University of Dhaka.	CGPA:3.75 out of 4	2019	16 Months
Master of Arts (MA)	Philosophy	GOVT.TITUMIR COLLEGE.DHAKA(Seven College Under Dhaka University)	CGPA:2.63 out of 4	2014	01
B.A(HONOURS)	Philosophy	Suhrawardi Govt. College, Perojpur under National University,	Second Class, Marks :46.8%	2009	4
HSC	HUMANITIS	MIRZAPUR UNITED DEGREE COLLEGE, NARAIL	CGPA:2.3 out of 4	2005	2
SSC	HUMANITIS	MIRZAPUR HIGH SCHOOL,NARAIL	CGPA:2.19 out of 4	2003	1

Training Summary:

Training Title	Topic	Institute	Country	Location	Year	Duration
Certificate-In-Object Programming	Computer Application (Office word,Excel,PowerPoint)	Sarkar Computer Proshikkon Institute,Narail.	Bangladesh	Narail.	2006	06 Month

Career and Application Information:

Looking For : Mid Level Job
Available For : Full Time
Present Salary : Tk.
Preferred Job Category : Bank/Non-Bank Fin. Institution, Marketing/Sales,
Healthcare/Medical, Sales Representative (SR), Other Special
Skilled Jobs
Preferred Location : Anywhere in Bangladesh, China, Japan
Preferred Organization Types : NGO, Real Estate, Tobacco, Automobile, Plastic/ Polymer
Industry, Tiles/Ceramic, Cement, Tyre manufacturer, Dry cell
(Battery), Medical Equipment, Micro-Credit, LPG Gas/Cylinder
Gas

Specialization:

Microsoft office suite(Office word, Excel, PowerPoint) # Internet & Email communications
CRM system (Basic Usage)

Extra Curricular Activities:

Event coordinator -Blood Donation campaigns : # Collaborated with NGOs to arrange blood
Community engagement.

Language Proficiency:

Language	Reading	Writing	Speaking
Bangla and English	High	High	Medium

Personal Details :

Father's Name : IKHLAZ BISWAS
Mother's Name : FATEMA BEGUM
Date of Birth : October 4, 1987
Gender : Male
Marital Status : Married
Nationality : Bangladeshi
Religion : Islam
Permanent Address : Village: Mirzapur, Narail Sadar, Narail Sadar, Narail 7500
Current Location : Chattogram

Reference: 01

Md.Abul Khaer
Nitol Motors PLC
Sr.Manager Operating Division
Nitol Niloy Center,71,Mohakhali,Dhaka.
Mob: 01915452591

Reference: 02

Md. Maminur Rahman
Nitol Motors PLC.
Sr.Manager & ZRM
Tangail.
Mob: 01797124912

I declare that the above details are true to the best of my knowledge& belief.

Azimul Islam