

S. M. Ariful Islam

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Career Objective

MBA & BBA in Finance and Banking with 3 years of experience in sales and client management at Radiant Pharmaceuticals Ltd. Skilled in business development, customer relationship, and market expansion. Seeking a challenging pharmaceutical job role to contribute to organizational growth and achieve career advancement.

Education

MBA – Finance & Banking | University of Rajshahi | 2018 | CGPA: 2.65/4

BBA – Finance & Banking | University of Rajshahi | 2016 | CGPA: 2.87/4

HSC – Science | Sailkona College, Rajshahi Board | 2010 | GPA: 4.50/5

SSC – Science | Madhab Baria High School, Rajshahi Board | 2008 | GPA: 5.00/5

Professional Experience

Radiant Pharmaceuticals Ltd.

Medical Information Officer (MIO)

Magura and Khulna(Jashore Zone)

01 August 2021 –12 May 2024 (2 years 9 months)

UniMed UniHealth Pharmaceuticals Ltd.

Moulvibazar Zone

Medical Promotion Officer

30 October 2025- Running

Working Area:

- Promoted pharmaceutical products to healthcare professionals and generated sales growth.
- Built and maintained strong relationships with doctors, pharmacies, and distributors.
- Consistently achieved and exceeded monthly sales targets.
- Conducted market research and competitor analysis for business expansion.

Key Skills

- Business Development & Sales Strategy
- Client Relationship Management
- Market Research & Analysis

- Negotiation & Communication
- MS Word, Excel, PowerPoint

Language Proficiency

- Bengali: Excellent (Speaking, Reading, Writing, Listening)
- English: Good (Speaking, Reading, Listening), Fair (Writing)

References

1. Md. Sagor Ahmed – Private Service

 01844606290

2. Jahirul Islam Khan – Banker, Netrokona

 01731262667