



MD NAHID HASAN

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📍 H 9/1, R4A, Dhanmondi, Dhaka

ABOUT

A passionate and articulate communicator with strong interpersonal skills, excelling in collaborative environments. Proficient in English, self-thought through diverse media, showcasing a strong ability to delve deeply into complex topics and retain detailed information.

EXPERTISE

- Moderate skills on MS Office
- Clear and persuasive speaking
- Building trust and growing network
- Addressing objections and creating innovative solution
- Prioritizing tasks and managing multiple tasks
- Responding empathetically and professionally

LANGUAGE

- Bangla
- English

WORK EXPERIENCE

SALES ASSOCIATE Oct 2022- Dec 2023

Fit Elegance, Dhanmondi

- Identifying the problems or needs of customers and Providing solutions that align with their requirements.
- Discussing prices, terms, and conditions and overcoming objections and securing agreements.
- Establishing rapport and trust with customers, Maintaining long-term relationships for repeat business.
- Showing how products or services work.
- Highlighting key features and addressing customer concerns.

SALES ASSOCIATE Jan 2022- Sep 2022

Sultan Life Style, Dhanmondi

- Assessing Customer Needs.
- Updating customer information in a CRM system.
- Learning about new products or updates in the market.
- Maintaining long-term relationships for repeat business.
- Identifying and approaching customers. Reaching out to new customers via calls, emails, or visits.

SALES ASSOCIATE Aug 2019- Oct 2019

Zero Pointt

- Gaining in-depth knowledge of the company's offerings. Explaining features, benefits, and advantages to customers.
- Identifying and approaching Customers and researching potential clients or leads.,
- Assessing customer needs. Identifying the problems or needs of customers.
- Explaining features, benefits, and advantages to customers.
- 6. Negotiating and closing deals. Discussing prices, terms, and conditions.

Skills

Ms word
Ms Excel
Ms power point

From

Youth Development Directorates

EDUCATION

Bachelor of Arts

Dhaka College

Department of History
CGPA- 2.99

Secondary School Certificate (S.S.C)

Border Guard School and College

2017

Humanities
GPA- 3.72

Higher Secondary Certificate (H.S.C)

Mymansingh Ideal College

2019

Humanities
GPA- 3.83

DETAILS

Father Name	: MD Mujammel Haque
Mother Name	: Nasima Khatun
Permanent Address	: Bagherkanda, Rahamatpur-2200, Mymansingh
NID Number	: 826300194
Birth Date	: 03 May, 2002
Blood Group	: A+(positive)