



FOYSAL AHAMED

CONTACT

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Address

HoldingNo-192, Poschim Pansha
Madhobpasha, Babuganj, Barishal

SKILLS

- Sales and Business Development
- Technical Support & Troubleshooting
- Equipment Installation & Maintenance
- Client Relationship Management
- Proposal & Report Writing
- CRM Software & ERP Systems
- Market Research & Competitor Analysis
- Microsoft Office suite
- E-mail Management

ATTRIBUTES

- Capable of working under pressure.
- Able to organize a big team and leading a group
- Able to work independently as well as group
- Communicating with people effectively and smoothly.

LANGUAGES

- Bangla
- English
- Hindi

PROFESSIONAL SUMMARY

A highly motivated **Sales and Service Engineer** with experience in **technical sales, customer service, and environmental engineering solutions**. Skilled in providing technical support, troubleshooting, and fostering strong client relationships. Adept at **installing, maintaining, and selling engineering solutions** to meet customer needs.

WORK EXPERIENCE

Sr. Engineer (Sales And Services)

Kimiya Enviro Care Engineering | October 9, 2024 –November 3, 2025

- Develop and maintain relationships with clients to promote company products and services.
- Provide **technical consultations and demonstration** to potential customers.
- Manage the installation, maintenance, and troubleshooting.
- Prepare **sales proposals, quotations, and technical report** for clients.
- Collaborate with the engineering team to deliver customized solutions.
- Conduct training sessions for clients on the operation and maintenance of equipment.
- Ensure customer satisfaction through **after-sales support and problem resolution**.
- Keep up-to-date with **industry trends and competitor activities** to drive business growth.

EDUCATION

B.Sc In Engineering

Sonargaon University, (Su) Greenroad, Dhaka,1215

Major: Mechanical Engineering

Bord: Sonargaon University

Result: CGPA-2.74 out of 4.00

Passing Year: 2023

Diploma in Engineering

Infra Polytechnic Institute, Barisal

Major:Marine Engineering

Board: Bangladesh Technical Education Board

Result: GPA-3.05 out of 4.00

Passing Year: 2019

Dakhil Certificate

Moslem Ali Khan Dakhil Model Madrasah, Shatmail

Group: General

Board: Madrasah Board

Result: GPA-4.13 out of 5.00

Passing Year: 2015

PERSONAL DETAILS

Father's Name: Jahangir Sarder

Mother's Name: Fatima Sultana

Date of Birth: 19th December 1997

Gender: Male

Marital Status: Unmarried

Nationality: Bangladeshi

NID NO.: 465 177 6272

Religion: Islam

Permanent Address: Vill.: poshcim
pansa, PO. : Madhopasha,

PS : Air port, Dist : Barisal

INTERESTS

- Reading Journals on Tourism & Travel
- Reading Business Article and feature
- Travelling
- Social Networking

EXTRA CURRICULAR

- Planned, designed and organized the inter school competition programs.
- Participated to raise awareness by means of workshops and seminars
- regarding environmental concerns.
- Class Representative (CR) of the Secondary classes.

TRAINING & COURSES

INTERNATIONAL COURSE:

- IOSH MANAGING SAFETY, UK APPROVED.
- OSHA (CONSTRUCTION SAFETY), 10 & 30 HOURS.
- OSHA (INDUSTRIAL SAFETY), 10 & 30 HOURS.

TRAINING: Bangladesh Engineering & Safety Institute. 147/H, Darul Huda Bhaban, 4th floor, Green Road, Dhaka-1215

SHORT COURSE:

- First Aid Training
- Work At Height Safety Training
- Scaffolding Safety Training
- Basic Fire Safety Training
- Confined Space Safety Training

TRAINING: Bangladesh Engineering & Safety Institute 147/H, Darul Huda Bhaban, 4th floor, Green Road, Dhaka-1215

Basic Safety at Workplace Training.

SAMSUNG C & T

Safety Academy, Choto Bot Tola Female Anser Camp, Ashkona, Dhaka-1230

General Safety knowledge:

FPFF=Fire Prevention and Fire Fighting,
PSSR=Personal Safety and Social Responsibilities,
PST=Personal Survival Techniques,
EFA=Elementary First aid,
SAT=Security Awareness Training,
DSD=Designed Security Duties.

REFERENCES

Md Morsed Ali Sarder
Designation: Sr. Electrician.
Company: DBL Pharmaceutical.
Contact Number: +88001721808845

DECLARATION

I undersigned declare that, according to my knowledge and belief, this curriculum vita correctly describes my qualifications and myself



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